Eurydice Web
The new EURYDICE Version in Saas Mode

For a smooth and mobile management of price offers responding to hospital public procurements and to private health players

Europharmatic

A single base

EuroPharmatic launches new version of its management software package Eurydice transposed in SaaS mode, designed for the healthcare industrialists it is dedicated for demateria-lized answer hospital demands.

Dossiers Management

- Public contracts, framework agreements, simple price offers ...
- Integration of Epicure consultations (CMP / CRY)
- Administrative documents merging and assembly

Products Management

- Management of tariff prices, floor prices and automated discounts rates
- Global update of tariff prices
- Links: technical documents, photo library, EEC file ...

Additional modules

- Price awarded are transferred to ERP
- Dates of participation and distribution of results
- Statistics and queries
- Multi-competition gained data management

Customers Management

- Historical analysis: behaviors, work in progress ...
- Parameter sectorization levels
- Contact Management

Purchasing Groups

- Management of members entries and exits - Purchasing groups attached to Dossier
- Dates of participation
- Multiple renewals

Sales Forces Interaction

- OrphéeWeb module: links between EurydiceWeb and sales forces
- Transmission of dossiers through sectorization
- Pricing and discounts management
- Control and alerts thanks to workflows

Dossiers Management

Full cycle of the Dossier driven by workflows :

- Allotment creation
- Printing, merging and electronic management of documentation (GED)
- Management of specimens
- Entry and management of results and products distribution
- Multi-competition input
- Simplified management of renewals or subsequent contracts (framework agreement)
- Management of Epicure files in Cerbère format (.cmp / .cry)

Benefits

- More efficient work by customizable processing prioritization

- Display of renewals in progress

- Check for price duplicates

- Removal of low added value tasks

- Direct access to contracts and competition histories

Products Management

- Consultation of products database and quick search for products
- Product histories for consultation of contract prices
- Product files contain the detailed descriptions of products
- Management of current and future tariffs, floor prices...
- Discontinued sales and substitute products
- Management of price schedules for quantitative discounts
- Attachment to products' families and management of "generic" products representing a complete family

Benefits

- Easy product selection through classification

- Automatic visual alerts on floor prices

- Automatic application of pricing policies

- Product connection to technical documentation

- Management of substitute products

- Can be synchronized with your ERP

Customers Management

- Consultation of the customer base and quick search for customer

- Access to customer's histories for consulting valid contract prices

- Customer's files contain: administrative information, all contacts of the facility, linkage to purchasing groups, sectorization for linkage with sales force network

Benefits

- Knowledge of customer behaviors and habits thanks to histories

- Knowledge of customer's work in progress before formulating a new offer

- Knowledge of the product / purchasing group relationship

- Can be synchronized with your ERP

Purchasing Groups Management

- Creation of generic purchasing groups
- Linkage and management of membership dates
- Full exploitation of the distribution of quantities and results by contract
- Management at the finest for awarding the right price to the right customer for individual as well as group Dossiers
- Each purchasing group is configurable by Dossier in order to be able to manage participation dates and the statement of each member independently

Benefits

- Management of members entrances and exits in the group

- Distribution and quantity management

- Management of participation dates

- Fine analysis of the best price to offer

- Multiple renewals

Additional modules

Various modules are available to extend functionality :

- Multi competition : Allows to manage several competitors on one same product in case of multiple awarding
- Participation : Entering the dates of participations, breakdowns of results in purchasing group's Dossiers
- Sectorization : Assigns Dossiers by sector and/or product range
- Price transfer : Allows to send awarded prices in the ERP
- EuryExcel : Allows to Import / Export offers in Excel format
- EuryStat : Allows you to create custom statistics
- EuryDemat: Connector with dematerialization platforms

Benefits

- Time saving and reliability when entering awarded prices
- Easier communication with response teams
- Fine management of performances by sectors
- Fine knowledge of the business
- Advanced and personalized analyzes

Benefits

- Native transmission of files to the right stakeholders via sectorization
- Immediate consideration of the latest competitive information in the process
- Avoids errors due to re-entry or data transmission problems
- Allows you to control the response timing of the teams
- Control and alerts by workflows

Orphée Web

OrphéeWeb is a module for exchanges between EurydiceWeb and sales forces.

Mobile application, it allows to transmit, track and modify the Dossier at different hierarchical levels to ensure the quality of response.

A true performance tool, it assures your sales force of having available all EurydiceWeb data for the smooth running of your response Club's process

About Pharmatic

Business software packages present on the sector of hospital procurements since 20 years old, created by a professional for professionals, adopted by the majority of major players in healthcare business.

Widely adopted in France, Pharmatic continues to expand internationally.

Implemented in conjunction with the evolution requests from our User's Group (Association AUEE) gathering the principals contractors and industrials.

Our solutions are part of the overall purchasing process in healthcare business and in processing of large volumes :
- End-to-end link from the ERP of the hospital facility up to the ERP
  of the industrialist (automation of exchanges).
- Detailed analysis and optimization of the contract for both the contractor and the Industrialists (statistics and histories).

They are already using it !

More than 2,000 companies (pharmaceutical laboratories, medical devices manufacturers, food distributors, catering traders, wholesale traders ...) already trust us and use the software packages of Eurydice range.
Join them !